Course Syllabus

Course Name: BUS-104: Business Law

Course Length: 2.5 Months

Credits: 5 Credits

Clock Hour: 210

Tuition: $1250

Program Goal: Business law is a fascinating course which students will appreciate for the many practical insights it provides into the world of business law and its impact on business and the individual. The major areas of business law are examined from a practical viewpoint: laws and their ethical foundations, constitutional rights, criminal law and procedure, the court system, contracts, including sales contracts, agency and employment law, the law of business organization, property law, money borrowing and much more. This class is taught by experienced attorneys who know how to make the subject matter exciting and relevant. This class provides critical and valuable information for any business person.

Text material:

Law for Business and Personal Use, 19th Edition
AUTHORS: Adamson, John E. - ©2012
ISBN10: 0-538-49690-8

Software Needed: none

Class Hours: Program is available 24/7/365. Support is available via e-mail, course forums and scheduled support sessions

Class Location: 140 Little Street Belleville, NJ 07109. Programs are provided via the WOLI online classroom.

Teaching Method: Assignments will be completed and submitted by the due date. These are independent and consist of both reading and writing assignments. Class time will be devoted to discussing content, presenting enrichment materials, answering student questions and additional learning activities.
Features and Benefits:

Program Contents: (From the following chapters)

Unit One: Law, Justice and You
Week One (A): Laws and their Ethical Foundation
1-1 Laws and Legal Systems
1-2 Types of Laws
1-3 Ethical Bases for Laws

Week One (B): Constitutional Rights
2-1 Foundations of the U.S. Constitution
2-2 Division and Balance of Powers
2-3 The Internet and Constitutional Rights

Week One (C): Court Systems
3-1 Forms of Dispute Resolution
3-2 The Federal Court System
3-3 State Court Systems

Week Two (A): Criminal Law and Procedure
4-1 Criminal Law (Substantive Law)
4-2 Criminal Law (Procedural Law)

Week Two (B): Civil Law and Procedure
5-1 Private Injuries v Public Offenses
5-2 Intentional Torts, Negligence, and Strict Liability
5-3 Civil Procedure

Unit Two: Contract Law
Week Two (C): Offer and Acceptance
6-1 Creation of Offers
6-2 Termination of Offers
6-3 Acceptances

Week Three (A): Genuineness of Assent
7-1 Duress and Undue Influence
7-2 Mistake, Misrepresentation, and Fraud
Week Three (B): Types of Consideration
8-1 Types of Consideration
8-2 Questionable Consideration
8-3 When Consideration is Not Required

Week Three (C): Legal Capacity to Contract
9-1 Contractual Capacity of Individuals and Organizations
9-2 Limits on the Rights of Those Without Capacity

Week Four (A): Legal Purpose and Proper Form
10-1 Illegal Agreements
10-2 The Statute of Frauds

Week Four (B): Contractual Obligations and their Enforcement
11-1 Transfer and Discharge of Obligations
11-2 Remedies for Breach of Contract
11-3 The Marriage Contract and Divorce

Unit Three: The Law of Sales
Week Four (C): Sales Contracts
12-1 Sales
12-2 Special Rules for Sales Contracts

Week Five (A): Ownership and Risk of Loss in Sales
13-1 Transfer of Ownership
13-2 Risk of Loss and Insurable Interest in Sales

Week Five (B): Consumer Protection
14-1 Protection through Government Action
14-2 Protection through Action by the Consumer

Unit Four: Property Law
Week Five (C): Property and its Acquisition
15-1 Types of Property
15-2 How Property is Acquired and Held

Week Six (A): Bailments
16-1 Bailments
16-2 Bailor and Bailee Duties
Week Six (B): Ownership and Leasing of Real Property
17-1 Ownership and Transfer of Real Property
17-2 Leasing Real Property

Week Six (C): Insurance Law
18-1 Insurance Fundamentals
18-2 Property and Casualty Insurance
18-3 Life and Social Insurance

Week Seven (A): Will, Trusts, and Estates
19-1 Property Distribution upon Death
19-2 Trusts

Unit Five: Agency and Employment Law
Week Seven (B): Agency Law
20-1 Creation and Operation of Agencies
20-2 Agency Duties

Week Seven (C): Employment Law
21-1 Making and Terminating Employment Contracts
21-2 Duties of Employers and Employees

Week Eight (A): Unions and Employment Relationship
22-1 Establishment of Unions
22-2 Employment Relations in a Unionized Workplace

Week Eight (B): Discrimination in Employment
23-1 Legal versus Illegal Discrimination
23-2 Proving Illegal Discrimination

Week Eight (C): Employment-Related Injuries
24-1 Safety on the Job
24-2 Employer's Liability for Work-Related Injuries

Unit Six: Legal Forms of Business Organization
Week Nine (A): Forms of Business Organization
25-1 Main Forms of Organization
25-2 Creating and Terminating Partnerships
25-3 Operating Partnerships
Week Nine (B): The Law of Corporations
26-1 Founding a Corporation
26-2 Shareholders, Directors, and Officers
26-3 Corporate Powers and Termination

Week Nine (C): Organizational Forms for Small Business
27-1 Traditional Small Business Forms
27-2 New and Evolving Small Business Forms

Unit Seven: Borrowing Money and Paying Bills

Week Ten (A): Commercial Paper
28-1 Basic Types of Commercial Paper
28-2 Specialized Types of Commercial Paper

Week Ten (B): Discharge and Negotiation of Commercial Paper
29-1 Requirements of Negotiability
29-2 Proper Indorsement and Negotiation

Week Ten (C): Discharge of Commercial Paper and Electronic Fund Transfers
30-1 Discharge of Commercial Paper
30-2 The Law of Electronic Fund Transfers

Week Ten (D): Secured and Unsecured Credit Transactions
31-1: What is a Secured Credit Transaction?
31-2: How are Security Interests Perfected and Terminated?

Week Ten (E): Creditors, Debtors and Bankruptcy
32-1 Legal Protection of Creditors
32-2 Legal Protection of Debtors and Credit Card Users
32-3 Bankruptcy
Quizzes and Exams:

Quizzes: Chapter quizzes will cover the concepts mastered in each chapter.

Exams: A final Exam will be given at the end of your course to ensure your successful completion of this course.

Grading:

Upon successful completion of our course, you will receive a grade from the student services department. Grades for each course within a program will be averaged to determine your overall grade point average. A grade point average of 2.0 is required for graduation. For information regarding a grade point average below a 2.0, please refer to the Academic Probation section.

Grading System

<table>
<thead>
<tr>
<th>Grade</th>
<th>Description</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>4.0 Excellent</td>
<td>90% to 100%</td>
</tr>
<tr>
<td>B</td>
<td>3.0 Good</td>
<td>80% to 89%</td>
</tr>
<tr>
<td>C</td>
<td>2.0 Satisfactory</td>
<td>70% to 79%</td>
</tr>
<tr>
<td>D</td>
<td>1.0 Unsatisfactory</td>
<td>60% to 69%</td>
</tr>
<tr>
<td>F</td>
<td>0.0 Failure</td>
<td>0% to 59%</td>
</tr>
<tr>
<td>I</td>
<td>Incomplete</td>
<td></td>
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</tbody>
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If you fail to complete your course/program, you will receive an “I” (Incomplete) for that course and will be placed on probation for the next course of instruction. You will have an opportunity to repeat and complete the course. If you fail to successfully complete a course you may be removed from the program and no graduation certificate will be issued.